



SAGAR GROUP OF INSTITUTIONS



Admission Brochure

PGDM-Agri Business Management

2024-26

(Approved by AICTE)





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CELEBRATING **15** YEARS OF COMMITMENT TO AGRI BUSINESS EDUCATION

Sagar Group of Institutions(SGI), Hyderabad is proudly commemorating 15 years of shaping young minds and nurturing talent in the agriculture and agri-business sector. Since its inception, SGI has been a beacon of quality education, empowering students to reach new heights in their careers and personal growth.

Over the years, SGI has evolved into a centre of excellence, preparing young graduates for challenging careers in Food, Agri and Allied Business sectors through its flagship education program of 2-years PGDM in Agri Business Management. SGI's dedicated faculty members and its state-of-the-art infrastructure have provided students with an enriching learning environment, fostering innovation and creativity in them.

Throughout this remarkable journey, SGI has consistently strived for academic excellence, industry-relevant curriculum and therefore holistic development of the students. Looking ahead, SGI is determined to continue its pursuit of excellence, keeping up with the ever-changing Agriculture, Food & Agri-Business ecosystem and meeting the demands of the future.





About SGI

In the year 2009, SVVR Educational Society established the Food and Agri-Business School (SGI-FABS) - the first such non-government institute in the erstwhile Andhra Pradesh, at Hyderabad, now Telangana state. SGI-FABS is an innovative initiative that aims at developing competent food and agri-business management professionals with business skills, managerial competencies, entrepreneurial spirit and agro ecology orientation through its education, training, action research and consultancy programs. It strives to prepare young graduates for challenging careers in Food, Agri and allied business sectors in India through its flagship education program of Post Graduate Diploma in Management - Agri-Business Management (PGDM-ABM).

SGI-FABS offers innovative education and competencies development program with uniquely designed curriculum and pedagogy that emphasizes the four pillars of learning articulated by UNESCO: learning to know, learning to do, learning to live together and learning to be.

Interactive learning facilitation by competent faculty and experiential learning opportunities for extensive direct and indirect interfaces with Food, Agri & allied business sectors and a learning environment with state of art classrooms, IT infrastructure, library, hostel rooms, sports facilities and playgrounds.

Vision

SGI strives to emerge as a global leader in providing a platform for education, research and knowledge creation for moulding socially responsible entrepreneurs, competent professionals in agriculture, agri-business and management fields.

Mission

To provide innovative learning environment and extensive industry interaction through highly competent faculty, effective infrastructure and widespread industry network with special focus on life skills training to groom socially responsible global leaders in agriculture, agri-business and management domains.

MOU's



IBS Hyderabad



MANAGE



VIPER



APMAS



Samunnati

Samunnati
Foundation



Director's Message



At SGI, we strive to create a real world like environment for our students to participate in an experiential learning format. We believe in the view that professional education needs to be as close to reality as possible so that the students when they walk into the professional world are ready to take to the challenges of business world.

In order to cater to the dynamic Agri Business Ecosystem, we at SGI, constantly work to modify our curriculum as well as pedagogy. SGI strives in enabling learners to become not only competent achievers but also responsible citizens, caring community members, and life-long learners, in an increasingly interdependent world.

In line with its motto of Service to Society through Education, SGI believes in the articulated view of UNESCO: learning to know, learning to do, learning to live together and learning to be. SGI has constituted a Board of Studies with seasoned academicians having industry experience. We also have constituted a Corporate Advisory Group (CAG) with top class professionals from the Agri Industry to guide us in aligning our academic processes with the industry needs. Talks by industry experts in the form of SGI talks and visits of our students to agri based organizational activity sites to learn are regular features at the SGI.

We look forward to the wholehearted participation of all the stakeholders and well-wishers including industry partners, faculty, students and staff in our endeavours to fulfil the motto of Service to Society through Education.

- Dr. Suresh Garimella

Dean's Message



Our vision is to 'Emerge as a global leader' in providing a platform for education amongst other aspects towards creating socially responsible and competent entrepreneurs & professionals for the agri & allied domains. Today's agri-business world needs leaders who can analyze and appreciate complex issues and drive the sector in a forward direction. PGDM program of SGI will prepare the students to solve those challenging problems and make them accomplished organizational leaders.

Our teaching process integrates classroom theory with business reality. Using multiple methods of experiential learning, students are trained to acquire key capabilities for effective

management, including problem solving and decision making, as well as teamwork, negotiation, communication and other skills.

In our "Seed to Market" project, the students prepare their own business plan starting from crop selection & seed procurement to sale of the produce, and the whole program implemented by them. This unique project is intended to give students first hand experience in many aspects of business management. We give strong emphasis on preparing our students for the next stage of their career. The content of our program will help the students to make the most of their potential. Students will put learning into actual practice in various projects and assignments. It is a program that attempts to integrate different dimensions of professional life viz, technical, leadership, ethical & social sensitivities. The program will develop management students to become leaders who understand the true Global and Indian agri & allied environment. Our goal is to make SGI the best partner for the professional and personal growth of the students.

At the end, let me quote "Great careers don't just happen, they are made. It is not random discovery, but dedicated invention".

- Dr. B Saha



Board of Studies

Dr. Suresh Garimella
Director, SGI.

Dr. Sankar Datta
Senior Development Practitioner,
Visiting Faculty in IRMA, IIM-A,
Azim Premji University, Bengaluru.

Mr. Ram Kaundinya
Management Consultant
Former CEO, ADVANTA India Ltd.

Dr. W R Reddy, IAS (Retd.)
Former Director General
NIRDPR, Hyderabad.

Prof. A V Vedpuriswar
Expert Angel (Subject Matter Expert)
Brane Enterprises

Mr. N V Ramana
Mentor & Agribusiness Veteran

Mr. S Baskar Reddy
Former Executive Director
Syngenta Foundation India.

Mr. Rahul Reddy
Treasurer of SVVR Educational Society,
MD of Panchavati Polyfibers Ltd.

Dr. B Saha
Dean, SGI-FABS.

Corporate Advisory Group

Mr. Ramkrishna Mudholkar
Strategy Consultant
Agriculture Industry

Mr. Mukesh Mittal
MD & CEO
Mandrill Seeds Pvt Ltd.

Mr. Harish Raghu
Founder & CEO SaGgraha
Independent Director _Keerthana Finserve
Ex Board Chair _MFIN

Mr. Venkatram Vasantavada
MD & CEO
Seedworks International Pvt Ltd

Mr. Nirmal Reddy
Former General Manager
(Supply Chain and New Initiatives)
ITC Agri Business Division

Dr. J C Majumdar
Chief Scientific Advisor
Crop Care Federation of India

Mr. R G Rajan
Independent Director at JNK INDIA LTD.,
Zonal Director-Institute of Directors
Former CMD, RCF/NFL/PDIL.



About PGDM - ABM Program

SGI's Food and Agri Business School offers a two-year, fully residential, AICTE-approved PGDM in Agri-Business Management. The curriculum focuses on agroecology, instilling business skills, management competencies and an entrepreneurial spirit. It provides experiential learning in Food, Agriculture and allied business dynamics, emphasizing decision-making. Optional courses offer intense and focused learning opportunities. The program shapes students into competent food, agri-business and management professionals.

This two year program is managed by PGDM-ABM committee which consists of the Dean & the faculty members.

The program follows three important approaches to learning:

1. Interactive learning
2. Experiential learning
3. Self Learning

Pedagogy





Course Curriculum

The Course Curriculum has been finalized in consultation with Industry & Academic experts.

ILT 1 - Interactive Learning Term 1

- Business Statistics
- Financial Accounting
- Food & Agri-business Environment
- IT for Management
- Managerial Economics
- Organization Behavior and Development
- Managerial Economics
- Written Analysis & Communication

ILT 2 - Interactive Learning Term 2

- AgroEcology and Production system
- Business Research Methods
- Financial Management
- Human Resources Management and Employee relations
- Macro Economics
- Marketing Management
- Operations Research
- Production & Operations Management

ILT 3 - Interactive Learning Term 3

- Business Analytics
- Cost & Management Accounting
- Information Systems for Agri-Business
- Marketing Research in Food and Agri-business
- Food & Agri Value Chain Management
- Project Management
- Technology in Agri-Business
- Total Quality Management in agri-business

Management Internship – 10 Weeks

ILT 4 - Interactive Learning Term 4

- Digitalization in Agriculture
- Financial Services for Food & Agri-Business
- Food and Agri Value Chain Management & Finance
- Legal Aspects of Business
- Managing Producers' Enterprises
- SCM in Agri-business
- Sector Studies in Food & Agri-Business
- Elective -1 (Choose any one from below)
- Agri Input & Output Marketing
- Agri project and infrastructure finance

ILT 5 - Interactive Learning Term 5

- Agri Finance, Banking & Risk Management
- e-Commerce and Digital Marketing
- Export and Import of Food & Agri Products
- Sales and Distribution Management
- Strategic Management
- Values and Ethics in Management
- Elective -2 (Choose any one from below)
- Rural Marketing
- Commodity Trading, Futures & Options

ILT 6 - Interactive Learning Term 6

- Entrepreneurship & Innovation In agri-business
- Elective -3 &4 (Choose any two from below)
- CSR & Sustainability
- Integrated Agri Value Chain Development
- Inclusive finance for Food, Agri & Allied sectors
- Retail Management in agri-business
- Comprehensive Project – 10 weeks

Additionally 'Soft skills' is offered as a compulsory course during two of the six terms.



Learning Facilitators

Core Faculty

Dr. Suresh Garimella

Director, SGI

Ph.D (Marketing) & MBA, Osmania University

31 years of Experience in Teaching, Research and Administration

Visiting faculty to Top B Schools.

Dr. B. Saha

Dean, SGI-FABS

Ph.D (Management), MBA

30 years of experience in Multinational & Indian Agri Chemical Companies.

Dr. Mahipal Reddy

Associate Professor

Ph.D (Management) , MBA ((Marketing & IT Systems), B. Tech (Mechanical)

21 Years of experience in Business Development, Strategic Planning, Teaching and Research

Dr. Mohmad Mushtaq Khan

Associate Professor

Ph.D (Management) , MBA (Finance & Marketing)

10 Years of experience in Teaching, Research and Academic Administration

Dr. V Ram Naresh Kumar

Assistant Professor

Ph.D & MS (ICT in Agriculture & Rural Development)

10 years of experience in Teaching, Research and Development.

Dr. Gadigeppa Muramatti

Assistant Professor

Ph.D & M.Sc (Agri Economics),

5 years of Experience in Teaching, Research and Agricultural Extension

Visiting Faculty

Dr. W.R REDDY, IAS(Retd.)

Former DG of NIRD&PR

Prof. G Krishnamurthi

Director of FoCaRT, Ex-Principal Indukaka Ipcowala

Institute of Management, Changa

Retired IRMA & DMI professor

Dr. K.H.Rao

Principal Scientist (Human Resource Management)

(Rtd.) NAARM, Hyderabad

Prof. BRM Rao

PGDRDM (IRMA), PGDPA, PGDCRS, MIMA,

B.Com, BA, LLB

Sales and Distribution, Strategic Management

Ms. Padma Juluri

MA in Education; Diploma in Training & Development

Mentoring Faculty & Master Trainer at Mahatma Gandhi

National Council of Rural Education, Dept of Higher Edu-

cation, Ministry of Education, Govt of India Visiting Fac-

ulty at NIRD & PR, Hyderabad

Mr. Gopal Krishna Ayitam

B.Sc., FCMA

Management Consultant

Cactus Consulting, Hyderabad

Mr. C. Raghavendra Rao

Former Banker, Hyderabad

Mr. Nilendu Mukherjee

B.E in Electronics (Engineering),

Management Studies

(Finance and Marketing),

Master's in economics. A development

professional with 15+ years of

experience in Management

Training, Teaching and Consulting.

Dr. Sankar Datta

Senior Development Practitioner,

Visiting Faculty in IRMA,

IIM-A & Azim Premji University,

Bengaluru



SGI Talks - Industry Institution Interaction

Mr. Sambit Satapathy

Managing Director, Akshay Seeds Pvt. Ltd.

Mr. Santosh Sahu

Co-Founder & CEO

Go Green Warehousing Pvt. Ltd.

Mr. Naresh Deshmukh

Chief Operating Officer-Head Sales & Marketing

Mahadhan AgriTech Limited

Deepak Fertilisers And Petrochemicals Corp. Ltd

Mr. Kishan Dumpeta

Chief Operating Officer, Nandi Seeds at Biostadt

Mr. Hanish Nair

Zonal Business Head-Seeds

Crystal Crop Protection Ltd.

Dr. Laura McConnell

Bayer Science Fellow (USA)

Mr. Satyaprasad Aripirala

General Manager - Learning and Development

IDFC FIRST Bharat Ltd.

Mr. Emmanuel Murray

Investment Director at Caspian

Prof. Klaus Kummerer

Director, Institute of Sustainable &

Environmental Chemistry

Mr. Harish Raghu

Founder & CEO SaGgraha

Independent Director _Keerthana Finserve

Mr. Ram Kaundinya

Management Consultant

Ex CEO, Advanta seeds

Mr. Deepak Pareek

CEO, Agriwatch

Mr. Amandeep Panwar

Executive Director & CEO

BharatRohan Airborne Innovations Private Limited

Mr. Shankar Singh

Sr. Vice President Prabhat Agri Biotect Ltd.

Peeyush Kumar Singh

DGM, Prabhat Agri Biotect Ltd.

Dr. Shashank Sinha

Chief Executive Officer

Drools India Pvt. Ltd.

Mr. Pankaj Chaudhary

National Sales Lead - Biologicals

Grow Indigo Pvt. Ltd.

Ms. Komal Shah Bhukhanwala

Director - R & D and IP

Sulphur Mills Ltd.

Mr. KRK Reddy

Managing Director at Sri BioAesthetics Pvt. Ltd.

Mr. Dhanjay Edakhe

National Lead B2B

IPL Biologicals Ltd.

Mr. Ajay Chitte

CEO Evergreen Micronutrient Pvt Ltd.

Known as Agromax

Mr. Kapil Dev

Chief Business Officer, NCDEX

Mr. Viekas K Khokha

HR Head at Dhanuka Agritech Pvt. Ltd

Mr. RG Rajan

Author & Former CMD

Rashtriya Chemicals & Fertilizers (RCF)

Mr. Saumendra Nayak

Lead- Field Marketing and Institutional Business

Jivagro Pvt. Ltd.

Mr. Joy Tilaak Deb

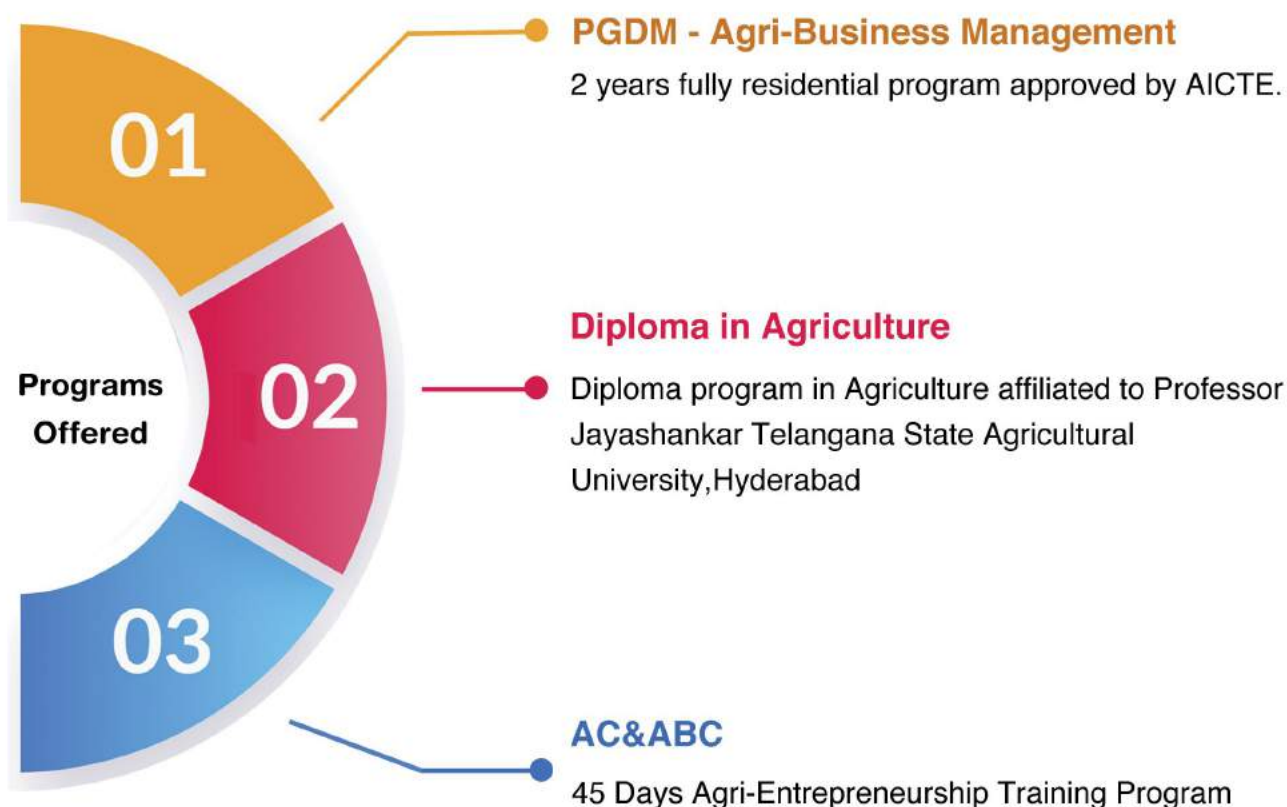
Associate Vice President (Sales & Field Marketing)

Crop protection business, Godrej Agrovet Limited.



Why PGDM-ABM at SGI-FABS?

- ➔ Agriculture is the backbone of Indian economy & therefore requires immediate need for professional manpower in rural and urban India.
- ➔ A global need of enterprises serving Agriculture & Allied sectors is rising rapidly on a large scale giving birth to 40,000 agri management job opportunities annually.
- ➔ SGI-FABS's enriched curriculum, strengthened interactive and experiential learning processes enhance the Business, Management and Entrepreneurial competencies.
- ➔ SGI-FABS has recruited competent faculty to firmly establish principals of co-learning, joint problem solving, co-creation and praxis in the design and conduct of agri-business management program using experiential learning modules.
- ➔ SGI-FABS assists deserving students to explore suitable job opportunities.



**“Successfully completed
15 years of Academic Excellence”**



Infrastructure

“FLAME OF THE FOREST”

The 'Flame of Forest' campus of Sagar Group of Institutions is located at Chevella town, 45 kilometers from the city of Hyderabad, Telangana. The campus is named after the beautiful 'Flame of Forest' trees that grows in this area. The campus is 50kms from Rajiv Gandhi International Airport and 50kms from Secundrabad railway station.

'Flame of Forest' is a sprawling 50-acre integrated campus which has been divided into an 18 acres bit comprising of infrastructure such as academic blocks, canteen, library, hostels etc., and a 32 acres bit that is dedicated to farming and field work for students to enable live practical learning.



Class Rooms

Class rooms are air conditioned and specially designed in semi-circular theater format that ensures participative learning. All the classrooms are equipped with latest communication equipment.

Library

SGI-FABS has an excellent and uniquely designed central library. It is well stocked with books and journals both in physical and digital versions. It also boasts of a e-learning cell where students have access to IT systems for enhanced digital learning.



Canteen

Most of the innovative learning takes place while having a sip of coffee in a group. Canteen is equipped with state of the art kitchen that prepares delicious and nutritious meals for students.

Sports

SGI believes in an overall development of students. Keeping this in mind, SGI campus offers good sports facilities such as cricket pitch, football ground, volleyball court and facilities for other indoor games. SGI has hosted its own sports fest SAGAR'S IGNITE and participated in VJIM'S KRITHANSH, IBS AAVAG, MANAGE's Olympus.



Hostels

We believe that students learn as much from their group work and mutual interactions as they learn from the instructors in the classroom. Hence, we have made the program fully residential.



Campus Engagement

One Day National Conference



The Food and Agri Business School (FABS) of SGI successfully hosted One-Day National Conference on "Emerging Developments in Agri-business & Rural Management" on 3rd February 2023. The event was conducted in Hybrid Mode and was graced by the presence of Dr. Venkatram Vasantavada, MD & CEO of SeedWorks International Pvt Ltd, as Chief Guest. Go Green Warehouses Private Limited, a leading warehousing organization, generously provided sponsorship support for the Conference.

The Conference served as a platform for researchers, students, and industry representatives to present their papers and posters on pressing issues within the agri-business & rural management sector. Moreover, Dr. Venkatram's speech on the latest Sectoral developments was both thought-provoking and enlightening. Dr. WR Reddy (IAS Retd. & Founder of SGI) also shared valuable insights, emphasizing the need to prioritize the welfare of farmers in any innovation or program being planned in the agri-business space. To recognize the exceptional work presented, cash prizes were awarded to the top three posters and papers.

Faculty Development Program (FDP)



Sagar Group of Institutions, Hyderabad, successfully organized a Faculty Development Program (FDP) on Emerging trends in Pedagogy and Research Methods in Commerce, Social Science, and Management from 20th to 22nd June 2023. The primary objective of the program was to enhance the teaching and research skills of faculty members and scholars. The event commenced with registration and inspiring address by the Dean and Director of the Institute.

Dr. A V Vedpuriswar and Dr. Suresh Garimella led engaging sessions on case analysis, case writing, and effective teaching strategies. Day two focused on the crucial aspects of literature review (LR) in research, including its introduction, role, SLR paper writing, and bibliometric analysis, skillfully facilitated by Dr. P. Murugan. The final day featured informative sessions on R programming, data visualization, and data analysis, conducted by Mr. Shashikanth. The program culminated with the distribution of certificates. The participants were happy about the program as well as the opportunities for networking and sharing their experiences, with other teachers.





Co Curricular & Extra Curricular Activities

1. Seed to Market



At SGI, we offer the students a reality based program - Seed to Market in which the students are made a part of the program which benefits them in practical experience and gaining knowledge in various aspects. Each group of students is given a piece of land which needs to be bid and followed by land preparation, sowing, crop monitoring, application of required fertilizers, harvesting and selling in the market. This concept facilitates learning in the aspects of - Supply chain, marketing, decision making and a short experience of farmer's life.

2. Cultural Committee



Culture is something which holds us all together with a common bond. It is the shared knowledge of art and values of a society. It is something which one can never learn, it can only be an experience.

Being one of the major clubs in the college, Cultural Committee has been a mix & match of different beings, values and ethics together under one roof. It believes in the motto "Enriching Values, Nourishing Minds"

This committee provides enthusiastic support to all the students to bring out the best in them and take up every challenge which helps them in their very own overall development. Cultural committee not only helps in talent exhibition but also enables a holistic development of students involved.

3. Current affairs Club



Current Affairs Club is a social forum where students can share their views and passions about crucial topics happening worldwide. It's the perfect way to be more aware of life outside. Through this students are informed about the latest developments that take place in the world from time to time.

Through critical evaluation of daily news, debates, group discussions, etc., students not only gain a comprehensive knowledge but also equip themselves with the demands of the present day world. Apart from this, the forum also stresses upon communication and presentation skills.

4. Sports committee



The Sports Committee is one of the most active committees on campus with various sporting events taking place throughout the year. The committee is designed to serve individual interests in different competitive sports and recreational activities. It conducts inter-college events ranging from on-field sports like cricket, badminton and volleyball to indoor sports like carrom, table tennis and chess.



Program Charges

No	Particulars	Fees	
		1 st Year	2 nd Year
1	Application Fee	500	0
2	Commitment Fee	25000	0
3	PGDM-ABM Tuition fee	226000	226000
4	ITES Charges (Internet while in Campus, Digital Learning Systems, E-Journals, Library, Other reading Materials)	12000	12000
5	Group Medical and Accidental Insurance	500	500
6	Alumni Fund	1500	0
	Total	265500	238500
	Total Program charges for two years	504000	

Hostel + Mess Charges per annum*

Men's Hostel

Room Type	Amount
Single Room with Attached Bathroom	80000
Single Sharing with common Bathroom	75000
Double Sharing with Common Bathroom	70000

New Women's Hostel

Room Type	Amount
Premium Single Room	90000
Double Sharing with Attached Bathroom	80000
Double Sharing with Common Bathroom	70000

*Subject to change based on additional facilities, renovation, inflation etc.

Eligibility Criteria

- ◆ Minimum qualification for admission to the PGDM – Agri Business Management program is UGC/ICAR recognized graduation, in any discipline with a minimum CGPA of 5.00 out of 10.00 or 50% aggregate marks or their equivalent. Final year students can also apply.
- ◆ Candidates having inclination to agri-business will be preferred.
- ◆ Should have appeared for CAT/MAT/CMAT/ATMA/GMAT/XAT.

Admission Process

Step 1: Fill the online registration form by using **Url: <https://tinyurl.com/FABSABM2024>** or by

Step 2: Agri Aptitude Test- Date will be announced by the admissions team

Step 3: Candidates who have cleared the Agri Aptitude Test will have to appear for a personal or Zoom based interview after paying Rs.500/- for the application form. Please note you will also have to clear any one of the following: CAT/MAT/CMAT/ATMA/GMAT/XAT.

Step 4: An Admission letter will be sent to short-listed candidates based on the test & Interview performance.

Step 5: Selected candidate has to pay fee of Rs.25000/- towards confirmation of commitment to join.

Step 6: Admission list will be prepared.





Current Batch Profile

PGDM-ABM

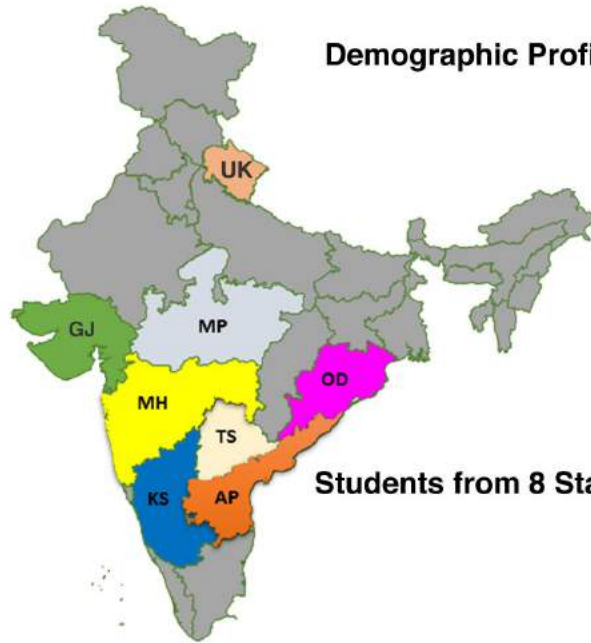
Batch 2023-25 Strength 60



Female
40%



Male
60%



Demographic Profile

Students from 8 States of India

Educational Diversity



**B.Sc. (Hons.)
Agriculture**

90%



**B.Sc. (Hons.)
Horticulture**

3%



**B.Sc.
Food Science**

3%



**B.Sc.
Agri-business**

2%



**B.Sc.
Forestry**

2%





Student Testimonials



I feel contented to be a part of this prestigious institution which is surrounded by enlightening environment. SGI-FABS provides us the bridge to gap between the theory & what is actually happening in industry. The college not only helps to excel in the academic field, but also teaches us a lot about different cultures.

- Mr. Adusumelli Akshay
Batch 2023-25



SGI-FABS educates students in a very creative way and encourages them to think out of the box. I found the method of teaching is different. The teachers and staff are really helpful. They make sure that the student should be comfortable and progress well in their life.

- Ms. Ruby
Batch 2023-25



In this college I improved my self with Good Communication skills . Campus has a homely environment to stay. I have learnt a lot not just academically but in all the other aspects of career development. Faculty members are supportive and readily available. The teaching methodology is backed up by practical skills and industry inference.

- Mr. B Rukmendra Reddy
Batch 2023-25



My overall experience till date has been amazing, and the college is having an amazing infrastructure. SGI college has provided me with a number of opportunities to grow and explore my skills. I have always found a positive and healthy environment and the teachers are highly supportive.

- Ms. Reethika P
Batch 2022-24



SGI-FABS is well equipped with facilities that brings about the best in us. The homely environment, co-operative seniors and dedicated teachers makes the PGDM-ABM students feel that they have selected the exact and the best college for their PG degree.

- Ms. Prathiba Tatoba Patil
Batch 2022-24



SGI-FABS has given me the opportunity to develop my career in Management. It has boosted my confidence and is paving way for a rewarding career. It helps in developing our technical knowledge as well as practical knowledge to become a competent professional.

- Mr. Athharv Prahlad Mahamuni
Batch 2022-24



Some of our Recruiters





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I
F
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SAGAR GROUP OF INSTITUTIONS

Campus:

Flame of Forest, Chevella-Urella Road,
Urella(PO), Chevella, Hyderabad-501-503

www.sgih.ac.in

Admissions Manager : Mr. Raghu Ram Reddy

☎ +91-8886301166 / 8886301155 ✉ admissions@sgih.ac.in | raghu@sgih.ac.in

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